

**Tour operator's estimated package travel production over 12 months**

Package travel company's name	Contact person's name
Telephone/fax	Email
Financial period	Internet

Financial period or over 12 months	(€1,000)		Number of salespersons
	Gross package travel sales	Gift certificates entitling to package travel purchase	

Distribution of package travel sales %					
Consumers		Own sales + sales by agents employing direct debiting		Service sales	
Companies		Sales by agents employing payments		Online sales	
<b>Total</b>	<b>100%</b>	<b>Total</b>	<b>100%</b>	<b>Total</b>	<b>100%</b>

**TERMS OF PAYMENT FOR PACKAGE TRAVEL PURCHASERS**

- Invoicing after the trip
- Reservation fee \_\_\_\_\_ euros or \_\_\_\_\_ % of the price of travel
- Final payment \_\_\_\_\_ days before the beginning of the trip

**Further information**


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Date and place	Sign and print name