

Estimate of sales of package travels for the following 12 months by month of departure

1 (3)

(Form A, C, D)

Registered business name and business ID	Telephone
Contact person's name	Contact person's email and website

Departure month	Departure year	Departures €	Number of travellers	Gift vouchers €
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

Departures

Enter (in full euros) the total amount of travel service combinations during the month in question.

NOTE! The total amount excludes packages sold on the basis of a general agreement for the arrangement of business travel.

Number of travellers

Enter the total number of travellers according to the month of departure.

Gift vouchers

Enter (in full euros) the total amount of unredeemed gift vouchers.

Payment terms	Booking fee's share of the combination's total value, %	Final payment, days before departure	Share of all travel service combinations, %
Payment term 1			
Payment term 2			
Payment term 3			
			= 100 %

Payment terms

Enter the most used payment terms (max. 3).

Share of the combination's total value

Enter the booking fee's percentage of the total value of the combination. If the trip is paid fully at the time of the booking, this is 100 %.

Final payment

Enter the due date of the final payment (days before departure).

Share of all travel service combinations,

Enter the share (percentage) of each payment term in relation to all travel service combinations. Round off to 100%.

Signature on the last page

Estimate of bus, train and water transport passenger numbers by destination

Departure month	Departure year	Submit the number of travellers (pax) with transport included in a travel service combination, according to departure month and destination.		
		Destination		
		Finland, Sweden, Estonia	Rest of Europe	Rest of the world
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

Additional information

Signature on the last page

Estimate of passenger numbers on flights included in travel packages

Departure year and month	Duration of trip*	Number of travellers**			
		0-2000 miles	2001-3000 miles	3001-5200 miles	over 5200 miles
January	0-8 d				
	9-15 d				
	> 15 d				
February	0-8 d				
	9-15 d				
	> 15 d				
March	0-8 d				
	9-15 d				
	> 15 d				
April	0-8 d				
	9-15 d				
	> 15 d				
May	0-8 d				
	9-15 d				
	> 15 d				
June	0-8 d				
	9-15 d				
	> 15 d				

Departure year and month	Duration of trip*	Number of travellers**			
		0-2000 miles	2001-3000 miles	3001-5200 miles	over 5200 miles
July	0-8 d				
	9-15 d				
	> 15 d				
August	0-8 d				
	9-15 d				
	> 15 d				
September	0-8 d				
	9-15 d				
	> 15 d				
October	0-8 d				
	9-15 d				
	> 15 d				
November	0-8 d				
	9-15 d				
	> 15 d				
December	0-8 d				
	9-15 d				
	> 15 d				

* The average duration of trips longer than 15 days: _____

** total number of travellers according to departure month

Place and date	Signature and printed name (CEO or equivalent authorised signatory)
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